



Welcome to the latest edition of Motor Matters

In this issue we have: An insider's view on 'preparing for a sale' - by Tim Humphries, formerly Motorline and previous to that Beadles Group FD, (and now a consultant to the Motor Trade); Our review/overview of the motor deals market; 'From the Broker': Plan ahead to avoid the impact of inflation on motor trade insurance premiums' by Lee Cohen, MD of Hamilton Leigh Insurance Brokers; Our tips for 'Recruiting and engaging employees in the motor industry'; Plus we delve deeper into the 'Agency Model' for motor retailers; Then we look again at some key tips for 'Car Dealership Energy Efficiency'; and Finally, pick up on the latest legal developments for operating vehicles remotely.

As ever, we hope that you find this Newsletter of interest, and welcome any questions that you might have, or if there are issues on which you would like us to comment, please do get in touch.



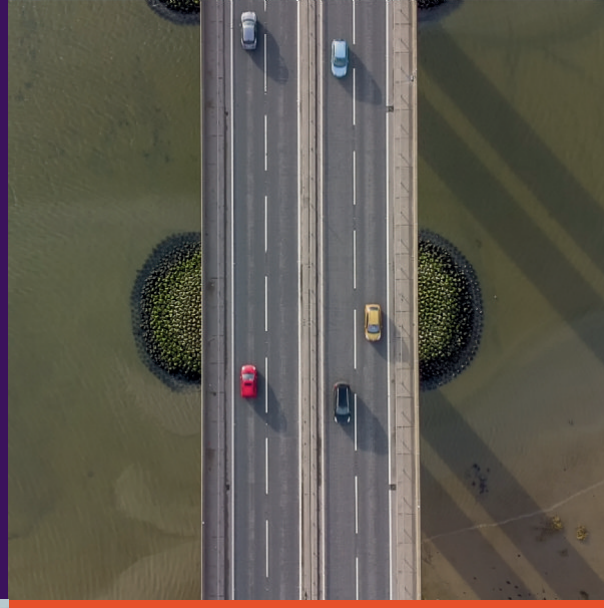
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Featured articles

Preparing for a sale or just good housekeeping?

Birketts offers an insight from Tim Humphries, an independent consultant for the Motor Trade.

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The motor deals market

Birketts' Greg Allan reviews the motor deals market.

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Avoid the impact of inflation

How to plan ahead to avoid the impact of inflation of motor trade insurance premiums.

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Birketts' employment law specialist outlines the key factors for recruiting and engaging employees.

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The 'Agency Model'

Mark Gipson, Partner in the Birketts Commercial and Technology Team, looks at the 'Agency Model'.

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Dealership Energy Efficiency Guide

Stacy Aspden, Legal Director in Birketts' Commercial Property Team, lists the key areas under the Dealership Energy Efficiency Guide.

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Operation of vehicles remotely

Mark Gipson explains The Law Commission's view on the operation of vehicles remotely.

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